

17TH 19TH MARCH, 2010 **THE VIETNAM NATIONAL CONVENTION CENTER - HANOI**

ORGANIZERS:



VIETNAM SHIPBUILDING INDUSTRY GROUP – VINASHIN GROUP

One of State's key business groups.
- The origin of Vinashin goes back to 1972, with the establishment of the Vietnam Shipbuilding Union.

- In 1996, 23 subsidiaries were merged into the Vietnam Shipbuilding Industry Corporation .

- In 2006, Vietnam Shipbuilding Industry Group was established. It is the successor entity of the Vietnam Shipbuilding Industry Corporation in all respects, and for continuity continues to be known by the international name of VINASHIN.

Vinashin Group has more than 200 subsidiaries working in 5 major fields including shipbuilding and ship repair, shipping, supporting industry, construction and trading. Besides, there are many other subsidiaries working in design, consultancy services, production of shipbuilding quality steel and materials, marine equipments trading. VINASHIN – Vietnam's proudly represented name and internationally recognized as the reliable address in shipbuilding industry in Vietnam.

C.I.S Vietnam C.I.S VIETNAM ADVERTISING AND EXHIBITION JSC

The Vietnam's leading exhibition and conference organizer. The company has earned the trust among home and abroad business community. C.I.S Vietnam is trustworthy partner of renowned exhibition organizer such as IMAG (Germany), Reed Tradex (Thailand), CCPIT (China), and also a member of Vietnam Advertising Association (www.cisvietnam.com)

To date, C.I.S Vietnam has successfully organized and managed national, regional and international events on Maritime transport and Shipbuilding, Automobile and Supporting industry, Electrical technology and Equipment, Agricultural products and Processing Technology, Machine Tool and Metalworking, Mold and Die, Plastic, Automotive Manufacturing, Automation Information and Communication Technology, Education Materials and Training Technology, Food and Consuming products, Environmental Technology...



GENERAL INFORMATION:

EXHIBITS

A. Shell Scheme:

Shell Scheme (3m x 3m) includes basic fitting of: Space, Partitions, Carpeted Floor, Sign-panel with company name in Vietnamese and English, 01 Customer information counter, 02 Chairs, 02 Fluorescent lights, and a 13Amp/220V Single Socket One Phase.

B. Indoor Space Only: (minimum 36sqm)

C. Outdoor Space Only: (minimum 50sqm)
For Indoor/ Outdoor Raw Space, Exhibitors are required to build their own booths or hire organizer's contractors.

(Please read the instruction in the Application Form for further information)

SERVICES:

Participating the Exhibition, Exhibitors can get below the free services from Organizers: Approval of exhibits from Vietnamese Authorities, Pre-exhibition promotion campaign, Company and products listing in the Exhibition Official Directory, Approval of exhibitor's proposed seminars from Vietnamese Authorities, General cleaning of common area, General security in opening time and exhibit security in closing time, invitation to Opening Ceremony, Banquet and Participation.

In addition to the above free services, several subcontractors will be carefully selected to provide stand-fitting, freight forwarding, travel and accommodation services to the exhibitors.

SEMINARS / SIGNING CONTRACTS:

The Organizer will assist exhibitors who wish to hold specific seminars or sign contracts during exhibition period. Other exhibitors could participate in Organizer's seminars. Charge is required if exhibitors want to deliver the presentation in the seminar. *(Please find the enclosed Application Form and Instruction Form for this exhibition)*

PARTICIPATION PROCEDURES:

Please fill in the Registration Form and then return to the Organizer together with a deposit of 50% rental value as reservation.

Contact us now for the best location !

Vietnam Shipbuilding Industry Group – Vinashin Group

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THE 5TH INTERNATIONAL EXHIBITION ON Shipbuilding, Marine Technology & Transportation - VIETSHIP 2010



17th > 19th March, 2010

The Vietnam National Convention Center – NCC, My Dinh, Hanoi

WWW.VIETSHIP-EXHIBITION.COM



C.I.S vietnam

SPONSORING ORGANIZATIONS:

THE GOVERNMENT OF S.R. OF VIETNAM
Ministry of Transport
Ministry of Industry and Trade
Ministry of Science and Technology
Ministry of Planning and Investment

ORGANIZERS:

Vietnam Shipbuilding Industry Group - VINASHIN
C.I.S Vietnam Advertising and Exhibition JSC

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VINASHIN

VIETNAM SHIPBUILDING INDUSTRY GROUP

GREETINGS

It gives me a great pleasure to welcome you to The 5th International Exhibition on Shipbuilding, Marine Technology and Transportation – Vietship 2010.

This is the specialized exhibition on marine fields and other related service industries, organized every two years in Hanoi.

In the last few years, having the interest and precious support of the Government through several specific policies and mechanisms, Vietnam maritime and shipbuilding industry has gained plenty of remarkable achievements and created a firm position in global market. Projects of developing fleets, constructing infrastructure and many export plans, received favors from the Government and others branches, has effected positively on the development of national marine economy.

At present, the shipbuilding industry has to face to many huge challenges due to the global economic recession. However, these challenges are also opportunities; thus, besides timely solutions to overcome difficulties in short term, the shipbuilding industry will continue our long-term plan to attract investment, upgrade the material facilities and improve the quality and kind of export ships.

Inheriting the success of last exhibitions, Vietship 2010, one of the effective trade promotion activities, is expected to create more opportunities for Vietnam maritime and shipbuilding industry to integrate into the regional and international market.

The Organizers do believe in the success of the 5th International Exhibition on Shipbuilding, Marine Technology and Transportation – Vietship 2010.

We would like to express our heartfelt thanks to the direction and support of the Government and related Ministries, and many thanks to the assistance of Presses, broadcasting stations, televisions in helping us promoting the program information and to enthusiastic participation of exhibitors in Vietship 2010.

May exhibitors and visitors gaining the best results at Vietship 2010. Wish you good health and happiness.

PHAM THANH BINH
Chairman of Vinashin Group
Director of Vietship Organizing Board

VIETSHIP 2010 Golden Opportunity for Development

Vietship 2010 Exhibition, the only and largest exhibition on Shipbuilding, Marine Technology & Transportation with 700 booths, 13,000sqm exhibiting area from 30 countries, is an ideal market-place for reputed domestic and international brands. For the past 10 years of history and 5 times organizing this program, Vietship has proved its role in enhancing cooperation and development, attracting investment, exchanging technological and scientific innovations as well as creating opportunities for trade promotion. The Exhibition itself has become the highlight of regional and international maritime and shipbuilding industry.

Vietship 2010 Conference, concurrently organized with the exhibition, is expected to be an informative forum for Vietnamese and international policy planners and managers, specialists and companies to discuss the current matters related to development policy, science and technology, market solutions.

Trading Platform and Contract Signing Ceremony are designed to support trade promotion, attract investment, encourage entrepreneur and realize business opportunities.

Vietship 2010 Promotional Channel, efficient assistance for companies to approach their potential customers and effectively popularize their products and brands through a series of promotional campaigns designed by The Organizer. Vietship 2010 is sponsored by domestic leading publications such as: Vietnam Economic Times, Investment Review, famous television stations like: VTV, VTC and HTV... it is also reported by foreign prestigious specialized newspapers and magazines.



Vietnam's Marine Economy Strategy >>> An Open Potential for Shipbuilding, Marine Technology & Transportation

Take the advantage of 3,200km coastal lines, the Vietnam Government has planned "Marine economy strategy" to 2020 and further with the objective to make the country be one of world's leaders in maritime industry. This will be the motivation to impulse the expansion and development of several coastal economic centers. Vietnam is expected to become a developed country by 2020, in which marine economy will support 53-55% to GDP and 55-60% to national export income. Besides, marine science and technology, environment protection and coastal infrastructure are determined to be the most priority industry in Vietnam. Shipbuilding is a major industry to attract and develop enormous human resources. Otherwise, the development of Shipbuilding will generate the growth of supporting and others industries. This is a strong motivation for Vietnam economy.



Through the success and best quality of five exhibitions, we do believe that Vietship is really a large international exhibition on Shipbuilding, Marine Technology and Transportation.

VIETNAM IS MOVING FORWARD TO THE TARGET OF BEING THE WORLD'S LEADERS IN SHIPBUILDING

Experiencing a time of difficulties under the impact of global financial crisis, Vietnam shipbuilding industry has undergone a vigorous change to turn its challenges into opportunities. Being invested timely and catching quickly the chance for development, Vietnam shipbuilding industry has set the target to gain 4th ranking globally. This target along with its implemental plans will bring opportunities of development to supporting industries, like: metallurgy, mechanical manufacturing, energy and other related fields.

Over 5 years, Vietnam Shipbuilding Industry Group - Vinashin has increasingly received a number of orders which is abundant in kind of ships. Besides, Vinashin has succeed in building international qualified ships to export to many countries, such as 6,500 DWT & 8,700 DWT cargo vessel, 4,900 & 6,900 car carrier; 13,000 DWT oil tanker; 9,200 DWT multi-purposes vessel; 6,500 DWT chemical tanker; 2,800m3 dredger vessel; 4,500m3 Ethylene vessel; 7,000 DWT bitumen vessel, high power tugboat... for ship-owners from United Kingdom, Japan, Israel, Norway, Greek, Netherland, Korea, Italia... as well as other products for domestic demand such as 105,000 DWT oil tanker; 150,000 DWT Floating Storage Object (FSO) for Petro Vietnam, 32 vessels for Vinalines includes 12,500 DWT; 22,500 DWT and 1,800 TEU container vessel; 6,800 DWT ship, two 1,700 TEU container vessel, 13,500 DWT oil tanker, 20,000 DWT vessel and 10.900 DWT Lash barge for Vinashin's fleet... besides a series of small and medium ships, tug-boat, barges, 1,000 – 5,000 DWT fishing ship... for development of local economy.

EXHIBIT PROFILE

Shipbuilding, Marine Technology and Transportation

Research, design and apply innovative technology in ship design.

Marine and Offshore equipments (Navigation Equipment, Deck Equipment, Dynamical System, Auxiliary Machine...)

Equipments and facilities in Shipyard

Shipbuilding technology and materials, welding materials

Shipbuilding materials

Individual equipments: life-saving facilities, safety wear, lifebuoy...

Logistic Services (Port and port services: Storage, fuel station)

Transports and waterway transportation services.

Insurance, Register, Design, Banking, Finance, and other services...



VIETSHIP 2008 Post Show

Over 10,000sqm exhibiting area, there are 600 booths, 400 exhibitors including 250 booths of 150 international economic groups and companies from Japan, Korea, China, Germany, Holland, Denmark, Norway, Poland, France, Italia, Switzerland, Singapore, Taiwan... and other domestic businesses in maritime and shipbuilding industry.

Vietship 2008 had the honor to welcome Mr. Nguyen Thien Nhan - Deputy Prime Minister of S.R. of Vietnam, and home, abroad shipbuilding executives. The 4-day exhibition attracted approximately 50,000 participants.

25 Contracts signed at the exhibition with the total value up to \$2 billion.

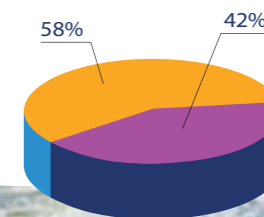
24 innovations achieved "VIFOTEC - VINASHIN Awards"

2-day international specific conference with presentations related to Finance solutions and Supporting industries in Shipbuilding and Marine transportation by reputed speakers from Vietnam and international leading shipbuilders, ship-owners, registers, ship-classifiers and suppliers.

The updated even were daily broadcasted by radio, televisions, press agencies during the exhibition.



DOMESTIC BOOTHS
OVERSEAS BOOTHS



Over 10,000 sqm with 600 booths of more than 400 overseas and domestic enterprises.